



CentrePort Canada Business Plan 2013-2014

CENTREPORT CANADA has reached several significant milestones over the past three years: CentrePort Canada Way, the new expressway, is nearing completion; the ‘one-stop’ shop is open and two new customs-bonded warehouses are now in operation; land sales have been brisk in the Brookside Boulevard area of the footprint with 27 companies setting up new or expanded operations on site; and plans for a common-use rail facility and adjacent industrial park are moving forward.

These achievements have all been done in partnership, reflecting CentrePort’s beginnings as a unique collaboration of business, labour, governments and the broader community. In 2012, the corporation received renewed operating funding through to 2017 from the Government of Canada and Province of Manitoba.

In order to continue the progress, CentrePort Canada Inc. is focused on five strategic priorities for the 2013-14 fiscal year:

1. Preparing CentrePort Canada lands for development, investment and revenue generation;
2. Working directly with companies on investment plans for new and expanded operations;

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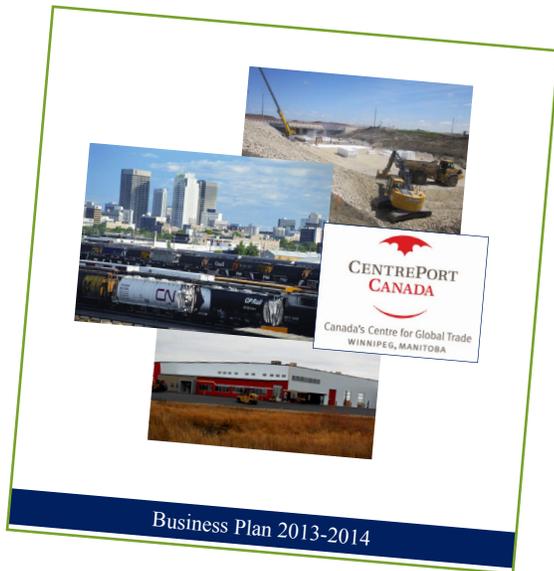
Canada’s Centre for Global Trade
WINNIPEG, MANITOBA

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3. Developing a common-use rail facility and adjacent industrial park for rail-intensive business;
4. Undertaking further measures to improve the security and efficiency of supply chains and the movement of cross-border cargo shipments; and,
5. Developing and refining investment promotions and targeted marketing for investors, tenants and site selectors.



View and/or download CentrePort Canada Business Plan 2013-2014:

<http://tinyurl.com/c39awc9>

CENTREPORT CANADA INC. is a private sector-led corporation that is working to expand and attract new business investment and implement the legislative mandate set out in The CentrePort Canada Act. The Act outlines three broad areas of activity:

- » To facilitate long-term development and operation of the inland port;
- » To facilitate and encourage investment in the inland port; and,
- » To promote the inland port.

Milestones in 2012 - 2013

- » TWO CENTREPORT-AREA INDUSTRIAL PARKS SELLING QUICKLY – more than 150 acres are now in various stages of development or have been completed by 27 companies. This represents the sell-out of the 57.5-acre Brookside Industrial Park West (DTZ Winnipeg) and the near sell-out of the 150-acre Brookside Business Park (Shindico Realty). CentrePort Canada Inc. works closely with DTZ and Shindico to joint-market industrial land to investors.
- » NEW COMPANIES OPEN FOR BUSINESS within the CentrePort footprint including Fort Garry Fire Trucks, Trailer Wizards, Star Produce and C & T Rentals; in 2012 global agricultural equipment manufacturer and CentrePort client, Motomco Group of Brazil, chooses the City of Winnipeg as the headquarters for its Canadian operations.
- » NEW EXPORT MARKETS FOR MANITOBA FOOD PRODUCTS. Soybeans and freshwater fish were exported to China for the first time using CentrePort's new Radio Frequency Identification Technology (RFID) cargo-tracking system to guarantee the safety, origin and quality of Canadian agricultural products.
- » CENTREPORT'S COMMON-USE RAIL FACILITY moves forward with the selection of a site for the facility and adjacent industrial park. Planning is continuing for the rail facility and industrial park, which will further enhance CentrePort's tri-modal transportation advantage of on-site access to rail, trucking and air cargo operations.
- » CENTREPORT CANADA WAY bulldozes its way towards completion. The four-lane divided highway, which will better connect businesses within the inland port to national and international highways, is now more than 70 per cent complete. Construction on the \$212.4-million expressway, cost shared by the Government of Canada and Province of Manitoba, is expected to be finished in 2013.
- » THE 'ONE-STOP SHOP" for helping companies access Foreign Trade Zone programs and other benefits approves its second customs-bonded warehouse (CBW) in Winnipeg; and continues to work with investors on accessing cost-savings such as duty deferrals, sales tax exemptions and CBW.

For more on CentrePort Canada, please visit: www.centreportcanada.ca/

Manitoba Chambers of Commerce Appoints President and CEO



Chuck Davidson, New President & CEO for Manitoba Chambers of Commerce

Manitoba Chambers of Commerce Chair Carol Paradine is pleased to announce that Chuck Davidson has been appointed the Manitoba Chambers of Commerce's new President and CEO replacing Graham Starmer who retires later this month after 18 years at the chamber.

"Chuck brings a wealth of experience from his years within the Chamber network" said Paradine. "His leadership and communication skills will be integral in meeting the Chamber's mission - to foster a dynamic economy and vibrant communities, making Manitoba the best place in which to live, work, invest and raise a family."

Davidson has spent the past decade as Vice-President of the Winnipeg Chamber of Commerce where he directed Chamber policy research and lobbying activities as well as coordinated all communications to the business community and general public.

In addition he has represented Manitoba on the Chamber of Commerce Executives of Canada and has taken part on various national policy committees with the Canadian Chamber of Commerce.

He is also an active volunteer in Winnipeg as the current President of Waverley Heights Community Centre and has been active with the boards of the Riel Community Centre and the General Council of Winnipeg Community Centres.

"The opportunities for our province are exciting and the Manitoba Chamber can play a huge role in making them a reality," said Davidson. "I am thrilled to be working with Chambers across the province and being part of mobilizing tangible and positive change in Manitoba."

The Manitoba Chambers of Commerce will hold their 82nd Annual General Meeting on May 3-5, 2013 at Onanole at the Elkhorn Conference Centre and Resort where Davidson will be officially installed as the new CEO along with the 2013-2014 board and executive.

The Manitoba Chambers of Commerce, established in 1931, is the umbrella organization for Manitoba's chamber movement. With a membership comprised of Local Chambers of Commerce as well as direct Corporate Members, the Manitoba Chambers of Commerce is Manitoba's largest and most diverse business lobby, representing over 10,000 businesses and community leaders.

Welcome NEW MHCA Members !

Canyon Contracting Ltd.

Colleen Trollope
Email: canyon@inethome.ca
Box 74 Site 520 RR5
Brandon, MB R7A 5Y5
Ph: (204) 727-2338
Fax: (204) 724-3416

Services:

Pile and Pole Installation; Guardrail Installation

MHCA Media Monitor

"Psyched Out?" BDC Canada - Peter G. Hall - (April 4, 2013)

"The fear factor has been a dominant feature of the recent economic landscape..."

Read the full article:

<http://www.edc.ca/EN/Knowledge-Centre/Subscriptions/Weekly-Commentary/Pages/psyched-out.aspx>

"Canada Fails to Put its Money Where its Ideas are—and it Shows in Poor Innovation Grade" Conference Board of Canada - (April 4, 2013)

"Canada ranks second-to-last among its peers in venture capital investment and business R&D spending, according to..."

Read the full article:

<http://tinyurl.com/ctutrd>

" CONSTRUCTION INDUSTRY GETS A BOOST WITH NEW ORGANIZATION BUILDFORCE CANADA" - (April 3, 2013)

"Construction industry leaders from across the country have formed a new national organization to help keep a steady flow of highly skilled workers available to the growing industry...."

Read the full article:

<http://tinyurl.com/c30lhkm>

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Have a story for us? We'd love to hear about it!

The MHCA is only successful thanks to our strong membership roster that continues to grow, and now we want to hear from you!

We want to hear about a success story and anything you want to share with us and the rest of the MHCA membership!

We'd like to hear from our members on things such as:

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- A New Exciting Construction Project your company is involved with
- A Recent Successful Completion of a Construction Project
- A success story or achievement for your company or staff member(s)

Feel free to submit your idea or story to media@mhca.mb.ca.

We will contact you for more information or details on your story, and then have it ready for a future issue of the Heavy News Weekly!

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LAST CALL FOR SENIOR PRACTITIONERS

Apply for Your Gold Seal Certified (GSC) Credential NOW

Until the end of 2013, construction management professionals who have over 15 years of experience as estimators, owner's project managers, project managers or superintendents and who meet the educational requirements can apply for a GSC as a Senior Practitioner without challenging the Gold Seal Certification exam.

Visit goldsealcertification.com/certification-gsc for details and to apply.

We've updated our logos and we hope you will, too!



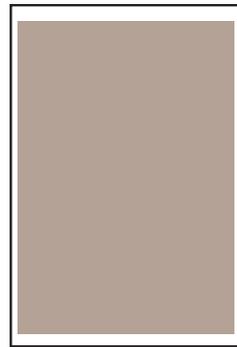
Last year, MHCA invested in a new brand identity that you see throughout *The Heavy News Weekly*. If you are a proud MHCA member and wish to download and use our NEW logos for your marketing initiatives, please visit:

www.mhca.mb.ca/media/logos

Advertise in *The Heavy News Weekly*

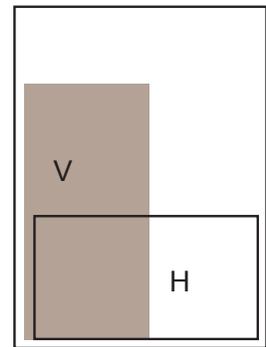
	Member Rate	Non-Member Rate
Full Page	\$275	\$475
2/3 Page	\$195	\$385
Half Page	\$175	\$295
1/3 Page	\$150	\$250
1/4 Page	\$100	\$200

Full Page



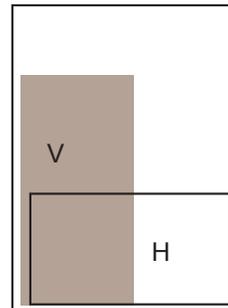
- Standard: 7" x 9 1/2"
- Bleed: 8 5/8" x 11 1/8"

2/3 page



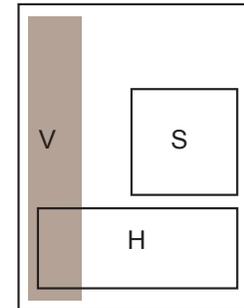
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- Horizontal (H) : 7 1/4" x 6 1/4"

Half page



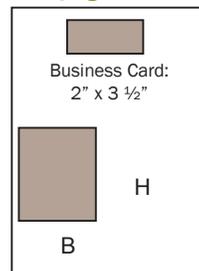
- Vertical (V) : 4 5/8" x 7"
- Horizontal (H) : 7" x 4 5/8"

1/3 page



- Vertical (V) : 2 1/8" x 9 1/2"
- Horizontal (H) : 7" x 3 1/4"
- Square (S) : 4 5/8" x 4 5/8"

1/4 page



- Vertical (V) : 3 5/8" x 4 5/8"
- Banner (B) : 7" x 2 1/8"
- Horizontal (H) : 4 5/8" x 3 3/8"

To place an ad or for more information, please contact:

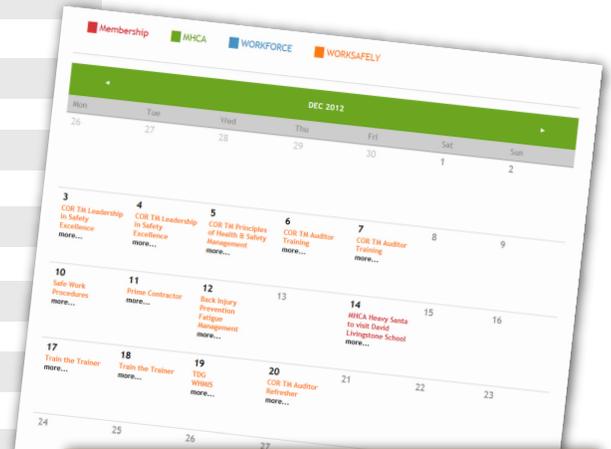
media@mhca.mb.ca
204.947.1379

Training Schedule

Winnipeg Schedule:

Construction Safety Excellence™

COR™ Auditor	Mar.7-8
Train the Trainer	Mar.11-12
COR™ Auditor Refresher (1/2 day AM)	Mar.13
Workplace Safety & Health Committee Training (1/2 day PM)	Mar.13
Flagperson (1/2 day AM)	Mar.15
COR™ Leadership in Safety Excellence	Mar.18-19
COR™ Principles of Health & Safety Management	Mar.20
COR™ Auditor	Mar.21-22
First Aid 1- CPR	Mar.22
Prime Contractor (1/2 day AM)	April.1
Safety Administration (1/2 day PM)	April.1
Excavation & Trenching (1/2 day AM)	April.2
Flagperson (1/2 day PM)	April.2
Safe Work Procedures	April.3
COR Auditor Refresher (1/2 day AM)	April.4
Workplace Safety & Health Committee Training (1/2 day PM)	April.4
WHMIS (1/2 day AM)	April.5
TDG (1/2 day PM)	April.5
COR Leadership in Safety Excellence	April.15-16
COR Principles of Health & Safety Management	April.17
COR Auditor	April.18-19
First Aid 1- CPR	April.26
COR Leadership in Safety Excellence	April.29-30



FOR THE FULL CALENDAR
www.mcha.mb.ca/worksafely

To Register:
 Email: sarah@mcha.mb.ca
 OR Fax: 204-943-2279

For the most up to date training schedule for the coming months visit www.mcha.mb.ca/worksafely

BRANDON, MB **WE ARE TRAINING IN YOUR REGION!**

We are holding training in Brandon at the St. John's Ambulance Office
 3rd floor of the Brandon Shoppers Mall, Unit 204-1570 18th Street.
 April 1st - 5th, 2013

COR™ Leadership in Safety Excellence	April 1st & 2nd	8:30a.m - 4:30p.m
COR™ Principles of Health & Safety Management	April 3rd	8:30a.m - 4:30p.m
COR™ Auditor	April 4th & 5th	8:30a.m - 4:30p.m
Flag Person	April 1st	6:00p.m - 9:00p.m
TDG	April 2nd	6:00p.m - 9:00p.m
Prime Contractor	April 3rd	6:00p.m - 9:00p.m
Workplace Safety & Health Committee/Representative Training	April 4th	6:00p.m - 9:00p.m

For any other training requests and to register please contact: Sarah Higgins at sarah@mcha.mb.ca or by phone at 204-594-9060

Construction Safety Excellence™



Highlights from the March 2013 CCA Annual Conference in La Malbaie

2013 – 2014 Industry Priorities

CCA endorsed the following as its industry priorities:

Infrastructure Investment

- Continue to work with Infrastructure Canada, Federation of Canadian Municipalities (FCM), our partner associations and others to influence the development of the Long-Term Infrastructure Plan (LTIP).
 - *CCA is pleased with the measures contained in the 2013 federal budget regarding the new 10-year \$47 billion Building Canada Plan set to commence April 1, 2014 and will monitor the implementation of the new Plan.*
- Continue to develop with the FCM and others the national Infrastructure Report Card series.
- Seek to have the \$2 billion annual federal Gas Tax Fund (GTF) transfer indexed.
 - *The 2013 federal budget announced that the GTF will be indexed at 2 per cent per annum starting 2014 – 2015. This is a major victory as CCA has been advocating for this measure since 2008.*

Environmental Policy/Regulation

- Monitor the implementation of the new Canadian Environmental Assessment Act including providing input into the development of the supporting regulations.
- Monitor the launch of Mission 2030 (i.e. “zero waste”) and the implications for industry (including participation by member firms).

Standard Documents and Practices

- Quality of documents: Prepare a discussion paper with recommendations on how to deal with the problem of the declining quality of design documents.
- New CCDC documents:
 - Endorsement and publication of the new CCDC Standard Design-Build Contract Forms CCDC 14 & 15
 - Development by the CCDC of a new Project Delivery Guide for Owners
- Unfair shift of risk via contract (e.g. liability for third-party certifications): Reject the unfair shift of risk by contract through the misuse of supplementary general conditions.

Labour Supply and Training

- Update the CCA Human Resource Toolkit and explore the idea of offering seminars on topics addressed in the toolkit.

- Continue to develop a CCA strategy to tackle labour shortages and respond to barriers to labour mobility, including examining prospective amendments to the definitions and classification scheme of trades identified within the National Occupational Classification System.
 - *CCA will monitor and provide input into the implementation of the measures announced in the 2013 federal budget, including the Canada Job Grant Program.*
- Immigration Reform: Monitor the implementation of the announced reforms to the temporary foreign worker and permanent immigration programs including providing input on the development of the new Expression of Interest (EOI) system.
- Work with the Construction Sector Council (BuildForce Canada) and other interested stakeholders to ensure and safeguard the continuation of the construction Labour Market Information (LMI) reports and the eLearning Program.
- Provide input on the development of a new organizational model and governance structure for the Canadian Apprenticeship Forum.

Federal Tendering and Contracting Practices

- RP1 consultations: Influence the next procurement process for the Real Property (RP) 1 contract by PWGSC so that it requires the use of standard industry contract conditions and practices by the RP1 contractor.
- Industrial security clearances: Continue to press for a more streamlined and uniform industrial security clearance process for federal construction contracts.
- Government Electronic Tendering System (GETS): A COO taskforce, involving CCA, has been established to address the role of the plansroom associations in relation to the new system, called *Buy and Sell*, coming into full operation on June 1, 2013.

Innovation and Research

- Continue to support the efforts of the Canadian Construction Innovations (CCI).
- Identify, assess, and monitor technological and innovative developments and trends that may impact the construction industry.
- Identify needs and opportunities for industry-related research and innovation. CCA will capitalize on the measures contained in the 2013 federal budget that will support research and innovation in the industry, including the formation of CCI.

Specific Legislative/Regulatory Measures

- Continue to seek an accelerated capital cost allowance rate for diesel-powered mobile construction equipment including heavy-duty, off-road vehicles.

Other

- Determine whether a CCA policy on corporate social responsibility is warranted in light of revisions to OECD guidelines.